

M e m o r a n d u m

To: Panel Members Date: September 22, 2006

From: Diana Torres, Manager Agr No. ET07-0176

Analyst: S.M. Godin

Subject: SMALL BUSINESS AGREEMENT WITH 100 OR FEWER EMPLOYEES

CONTRACTOR:

- Contractor's Legal Name Pacific Coachworks, Inc.
- Type of Industry: Manufacturing
- Nature of Business Manufacturer of 5th Wheel and RV Trailers
- Contractor's Number of Full-Time Employees 82
 - Number to be trained: 80
- Turnover Rate 0%
- Repeat Contractor: No

CONTRACT:

- Training Project Profile: Retraining: Companies W/Out-Of-State Competition
- ETP Funding Amount: \$49,920
- Employer Contribution: \$35,000
- Average Cost per Trainee: \$624
- Range Of Hourly Wages At Retention: \$11.83 to \$50.00
- Health Benefits: Yes-\$1.06 per hour
- Occupations to be Trained: Production Worker, Leadworker, Warehouse Personnel, Administrative Support Personnel, Technician, Engineer, Supervisor, Manager, Sales Personnel, Customer Service Reps, Owner
- Training Menu: Business Skills, Computer Skills, Continuous

Improvement, Manufacturing Skills

- Range of Hours: 8-60
- County(ies) Served: Riverside
- Union Representation: No
- Subcontractors: American Business Concepts, Redlands, CA -
Amount TBD for delivery of class/lab training.